

IN FOCUS

HIGGINS COHN BRAND MANAGEMENT

may . 2011



ANDALOU- NEW!

Andalou Naturals Skin Care with Advanced Fruit Stem Cell Science is formulated to renew skin at the cellular level, utilizing BioActive super-antioxidant protection, and optimally delivered for visible age defying, brightening and clarifying results.



20% OFF

BOULDER

KETTLE CHIPS

NEW "Hummus Tortilla's", Red Wine Vinegar, Jalapeno, Parmesan Garlic Chips



15% OFF

DR. BRONNER'S

CASTILE LAVENDER LINE,
8oz. Lavender/Coconut Lotion, Orange/Lavender Lotion, Lavender Shave Gel, Lavender pump & Body Shikakai Pump Soaps, Lavender Hair Creme. 8oz, 16oz, 32oz Lavender Liquid Castile and Lavender Bar Soap



15% OFF
LINE DRIVE

ENERG FOODS GLUTEN FREE MONTH



15% OFF

DESERT ESSENCE NOURISHING BODY OILS, ORAL CARE AND DEODORANTS



15% OFF

ENJOY LIFE TRAIL MIXES

p | 905.856.8252 f | 905.856.8915 e | info@higginscohn.com

HCBM UPDATES FOR MAY

CELIAC MONTH!

Thank you for your continued support!





**ALBA
SUN CARE**

15% OFF



KINNIKINNICK FOODS

BREADS - \$1.85 (Tapioca Rice, White Sandwich, Italian White, Sunflower Flax, Many Wonder Multi, brown Sandwich bread) BREADS - \$2.00 (Raisin Tapioca, Cheese tapioca, Robins Honey Brown rice.) DONUTS - \$3.93, WAFFLES - \$3.56, SMORE'S CRACKERS - \$2.18, KINNIKRITTERS - \$1.86, KINNITOOS - \$2.46, MONTANA & GINGER SNAPS - \$2.09



**NATURE'S GATE
SUN CARE**

15% OFF



PACIFIC FOODS

\$3.41 - Almond Milks



SEVENTH GENERATION

\$50.00 OFF MIXED DISPLAY



**SOL CUISINE
PATTIES & FALAFEL**

20% OFF



PLACE YOUR
ORDER TODAY!

p | 905.856.8252 f | 905.856.8915 e | info@higginscohn.com



IN FOCUS

HIGGINS COHN BRAND MANAGEMENT

june . 2011



BACH

15% OFF
LINE DRIVE



SOL CUISINE
BURGERS \$2.40



DR. BRONNER'S
MANLY MONTH SOAP AND SHAVE GELS

15% OFF



ORGANICVILLE
TERIYAKI, BBQ, KETCHUP

15% OFF
MCB



AVALON
VITAMIN C SKIN CARE

15% OFF



PACIFIC FOODS
LAUNCH MONTH RECARTS
Re-cart Hearty soups - \$2.88 MCB
Re-cart Cream condensed Soups - \$2.54 MCB

p/ 905.856.8252 f/ 905.856.8915 e/ info@higginscohn.com

HCBM UPDATES FOR JUNE

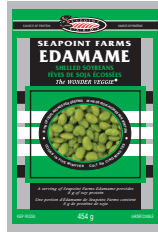
Bring on the Sunny
days of Summer!





15% OFF

KISS MY FACE
NATURAL MOISTURIZERS



15% MCB

SEAPOINT FARMS
DRY ROASTED SNACKS & ORGANIC
SHELLED & POD EDAMAME



SILVER HILLS

Case stack
15cs = \$.74,
30cs = \$1.47,
45cs = \$2.20



15% OI

NATRACARE
Natural Ultra Pads Regular w/
Wings, Super w/Wings, Long
w/Wings, Super Plus, Natural
Maxi Pads Slender, Regular,
Super and Night Time Pads



GINGER PEOPLE

Beers - 20%
Soother & Gizer - 25%
FC candy boxes -128g - 25%
Sauces - 18%



15% OI

ENJOY LIFE
CRUNCHY CEREALS

PLACE YOUR
ORDER TODAY!

p| 905.856.8252 f| 905.856.8915 e| info@higginscohn.com



HIGGINS
COHN
BRAND MANAGEMENT

COMING IN JULY AND AUGUST



Boulder Shoppable pallet –
25% - 440 bags Kettle chips



Hero - Back to School
10%-Yummi Bears DHA,
Yummi Bear Organics Brain



Kiss My Face-Back to School
Kids Display - 25%



Desert Essence -
New Organics Coconut
Lotions and Baby Care Line



Radius - 15% All Radius
Travel Cases, Travel Counter
Displays and Travel Packs



Shady Maple
#2 Amber & #3 Dark (Bulk)
10% July/August



Tru Sweets – Pre-book Candy
Canes now for Christmas



p/ 905.856.8252 f/ 905.856.8915 e/ info@higginscohn.com



THE TEAM

HIGGINS COHN BRAND MANAGEMENT

PATRICK HIGGINS

PRESIDENT

PHONE: 905.856.8252 EXT. 231
MOBILE: 416.566.7720
FAX: 905.856.8915
EMAIL: phiggins@higginscohn.com
Woodbridge, ON

JON COHN

VP OF SALES & CUSTOMER MANAGEMENT

PHONE: 905.856.8252 EXT. 229
MOBILE: 416.710.8764
FAX: 905.856.8915
EMAIL: jcohn@higginscohn.com
Woodbridge, ON

CHRIS AMSLER

DIRECTOR OF SALES - WESTERN CANADA

PHONE: 604.466.4872
MOBILE: 778.772.4848
FAX: 905.856.8915
EMAIL: camslers@higginscohn.com
British Columbia

CORRIE HENNEBERRY

DIRECTOR OF KEY ACCOUNTS - ONTARIO

PHONE: 905.856.8252 EXT. 240
MOBILE: 416.844.3746
FAX: 905.856.8915
EMAIL: chenneberry@higginscohn.com

SHERRIE BOGOJEVIC

DIRECTOR OF BRAND MANAGEMENT

PHONE: 905.856.8252
MOBILE: 647.638.4195
FAX: 905.856.8915
EMAIL: sbogojevic@higginscohn.com
Woodbridge, ON

CRISTINA D'ADDARIO

BRAND MANAGER - NON FOOD

PHONE: 905.856.8252 EXT. 222
MOBILE: 416.629.3181
FAX: 905.856.8915
EMAIL: cdaddario@higginscohn.com
Woodbridge, ON

SUZANNE PROUSE

ACCOUNTING/CUSTOMER SERVICE MANAGER

PHONE: 905.856.8252 EXT. 221
FAX: 905.856.8915
EMAIL: sprouse@higginscohn.com
Woodbridge, ON

SARA FARKAS

ACCOUNT MANAGER - GTA

PHONE: 905.856.8252 EXT. 234
MOBILE: 416.845.1784
FAX: 905.856.8915
EMAIL: sfarkas@higginscohn.com
Woodbridge, ON

KATHERINE STINSON

ACCOUNT MANAGER - GTA

PHONE: 905.856.8252 EXT. 225
MOBILE: 416.565.1573
FAX: 905.856.8915
EMAIL: kstinson@higginscohn.com

TODD PANICHNANTAKUL

OPERATIONS/ANALYST

PHONE : 905.856.8252 ext 246
FAX: 905.856.8915
EMAIL : todd@higginscohn.com

JOANNE LABELLE

MERCHANDISER - ONTARIO

PHONE : 905.856.8252 ext 224
MOBILE: 905.301.6572
FAX: 905.856.8915
EMAIL: jlabelle@higginscohn.com

NINA DELFIN

AREA SALES MANAGER - ONTARIO

PHONE: 905.856.8252 EXT. 223
MOBILE: 416.918.0568
FAX: 905.856.8915
EMAIL: ndelfin@higginscohn.com
Woodbridge, ON

SONJA WHITE

MERCHANDISER/SALES ADMINISTRATOR - BRITISH COLUMBIA

MOBILE: 604.360.7269
FAX: 905.856.8915
EMAIL: swhite@higginscohn.com

ROSEMARY RIGSBY

ACCOUNT MANAGER LOWER MAINLAND/VICTORIA

MOBILE: 604.314.4584
FAX: 905.856.8915
EMAIL: rrigsby@higginscohn.com
Ladner, BC

BRENNEN NGUYEN

ACCOUNT MANAGER - LOWER MAINLAND, BC

PHONE: 604.738.4689
MOBILE: 604.762.4689
FAX: 604.738.4660
EMAIL: bnguyen@higginscohn.com

FRANCOIS DEMERS

AREA MANAGER - QUEBEC

MOBILE: 514.825.9105
FAX: 905.856.8915
EMAIL: fdemers@higginscohn.com
Outremont, QC

LIETTE PELLETIER

AREA SALES MANAGER - QUEBEC

MOBILE: 514.942.8885
FAX: 905.856.8915
EMAIL: lpelletier@higginscohn.com
Pierrefonds, QC.



p | 905.856.8252 f | 905.856.8915 e | info@higginscohn.com

